

# TRANSFORMATION - SUPPLIER DEVELOPMENT PROCESS

Higher tier suppliers and current black-owned smaller enterprises need support to ensure that black-owned companies enter the manufacturing supply chain. While the pressure to achieve this instantly is a challenge, the process towards a significantly transformed supply chain must start now, if it has not already.

Based on our experience new suppliers into the automotive sector lack many industry-applied techniques and would require between 1 and 2 years of development but the degree of time and support will vary among suppliers.

We can help rapidly develop the processes and capabilities of emerging suppliers by assisting in implementing control and shop-floor systems through QMS Basic Operating Standards which identify issues pertaining to My Customers, My Plant and My Suppliers (see step 1 below).

It is critical that any supplier is financially stable and has operational sense before it embarks on product introduction. Our support programme process then begins with GAP analysis of Financial and Operational indicators around a framework of QMS, which is the foundation of the programme. The process includes a review of **production techniques and systems, raw material acquisition, inventory and dispatch.**

Following a Business Diagnostic which assesses the financial stability and production process (end-to-end), a Development model, based on Lean manufacturing principles will be implemented or refined (see step 2 below).



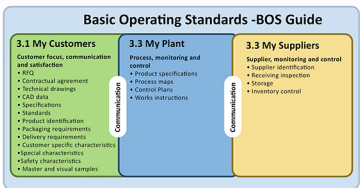
Contact Hoosain Mahomed for more information around how we can support you:  
Tel: 041-3932100  
or hmahomed@aidcec.co.za

## Step 1 – BASE Line Test

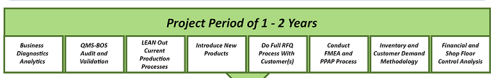


In Operation >12 months  
Production > 3 days per week  
Turnover > R1 million P.A.  
Owner managed  
Registered business  
Employees : 10 - 200  
Cannot be subsidiary of another company

- Management Practices
- Human Resources
- Market Management
- Bidding/Quoting
- Purchasing
- Engineering/Design
- Operations Management
- Manufacturing Technology
- Maintenance
- Quality Management
- Pollution Prevention and Waste Minimization
- Information Management
- General
- Financial Information
- Company Specific Information



## Step 2 – Development Model



Visual Management and Continuous Improvement

Supplier Monitor and Support Development