

THE HOME BUYING PROCESS CHEAT SHEET



discuss goals, housing wants,
your basic financials &
time frame with us

get pre-approved
with our preferred
lender(s)

view homes & make offer

use our property finder
to save favorite homes.
we hand pick homes for your
consideration

negotiate offer, or view homes & offer
until an offer is accepted

deposit earnest money/
schedule home inspection

mortgage company begins loan process

conduct inspection. request
repairs or credit if applicable

You provide mortgage company with
requested documentation.
Title search begins.

Appraisal ordered

1. underwriter reviews documents. loan approval
issued. additional documents may be requested.
2. title search complete. title company & lender
coordinate & begin to prepare for closing

appraisal complete
if value is low,
renegotiate price

Final loan approval, re-inspect any repairs,
schedule closing day, time, & location

conduct final walkthrough, review settlement statement, wire
your funds for closing to title company

sign closing docs, receive keys, PARTY!!!